



**A•S•U**

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14 February 2014

Sue Bussell  
Executive Manager Industrial Relations  
Qantas Airways Limited  
10 Bourke Road  
MASCOT NSW 2010

By Email - [sbussell@qantas.com.au](mailto:sbussell@qantas.com.au)

Dear Sue

**Re: Jetstar – ASU EBA 5 negotiations**

In today's Australian Financial Review an article quoting Qantas as denying "union claims that it had postponed workplace bargaining at its low cost carrier, Jetstar, until after its half yearly results" appears. I attach a copy of this article.

I understand that the statement was made by Qantas spokesman Luke Enright in response to the ASU's recent Jetstar EBA 5 bulletin published following our teleconference with the Jetstar management negotiating team and our national negotiating team on 12<sup>th</sup> February 2014.

I seek your urgent clarification of the Qantas / Jetstar position in relation to bargaining with the ASU as I note the public response of Qantas is contrary to the representations made by you and the company negotiators on multiple occasions since our last meeting with the negotiators on 11<sup>th</sup> December 2013.

As you will recall, we had scheduled 3 meetings since that last face to face meeting with Jetstar, on 19 December 2013, 16 January 2014 and 12 February 2014. Prior to each scheduled meeting you rang me to indicate that the company was not in a position to respond to our settlement propositions as senior management who needed to approve the response were unable to do so and that the meeting needed to be postponed. On the last occasion you indicated that no response would be possible until after the half yearly profit announcement as the company is still in the process of the review of all operations and this was confirmed by Justine Oldmeadow, Barbara Thompson and Mike Cooper on the teleconference on 12 February 2014.

The ASU also understood from the representations made that all bargaining in the Qantas Group would not proceed until after the 27<sup>th</sup> February 2014 announcement for the very same reasons.

The quote attributed to Qantas in the Australian Financial Review today does not accord with the facts in relation to bargaining with the ASU at Jetstar and we take this misrepresentation of the facts very seriously and we question Jetstar's compliance with the principles of good faith bargaining if the Qantas spokesman's position is in fact the accurate situation.

**Australian  
Services  
Union**

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**National Secretary**  
David Smith

**Assistant National Secretaries**  
Greg McLean  
Linda White

I seek your urgent written clarification of the position and, in particular, a clarification to the journalists at the Australian Financial Review of the true position as represented to the ASU and accurately reported in our most recent Jetstar bulletin.

I seek this clarification by COB today at the latest.

Yours faithfully

A handwritten signature in blue ink that reads "L White". The signature is written in a cursive style with a large initial "L" and a distinct "White" following.

**Linda White**  
**Assistant National Secretary**

Cc Barbara Thompson, Jetstar NNT and Jetstar branches