

## Bargaining Continues

Your ASU National Negotiating Team (NNT) met again with Toll Dnata representatives in Sydney on 12<sup>th</sup> August 2014 for our 3<sup>rd</sup> negotiation meeting.

### What we talked about

A significant amount of the meeting was spent talking through the Toll Dnata claims and getting clarity on what they are seeking exactly.

It has also become increasingly clear that we need to get detailed information from the company about how they calculate some of the rolled up rates in some of the Agreements we are negotiating.

What is and isn't included in the rates and what the assumptions for the calculation of the rates is pretty important when determining what a fair rate is.

We asked the company on 25<sup>th</sup> June 2014 for the information and they still have not been able to provide it. The company currently says the people who can do this calculation work are not available to do this at the moment and so they say how they cannot meet us to discuss anything until early October when they say this information will be available.

### Work Continues

Your NNT spent a bit of time together at the last meeting nutting out the exact details for each of our claims and we will be finalising these details before the next meeting, so we can provide detailed written material to the company.

### What's next?

Our next meeting will be in early October 2014. Now more than ever is the time to join the ASU. By being an ASU member you will have the best representation possible.

You can join online at [www.asujoin.asu.asn](http://www.asujoin.asu.asn)

If you want more information contact your local delegate or organiser and watch out for more details in ASU bulletins or meetings:

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